

## **SKILLS WORKSHOP: DESCRIPTION**

### **Title: REFLECTIVE PRACTICE: Dialogue Tools for Collaborative Professionals**

From negotiation to collaboration:

This fast paced 2-hour workshop turns the models and distinctions introduced in the preceding presentation into practical skills.

Participants in the workshop will receive:

- a model by which to read the hidden underlying structures of conversation;
- tools to make transforming moves in conversations which will significantly impact results;
- practice in applying a diagnostic instrument;
- the opportunity to develop a personal case study of a difficult negotiation/conversation and use it as a basis of powerful reflection and action; and
- an understanding of the impact of a dialogic approach to collaborative communication, decision making and conflict management.